



KEY PERFORMANCE REPORT

INTRODUCTION

Aqaba is a coastal city located on the southern tip of Jordan and at the head of the Gulf of Aqaba and bordered on the west by Israel's Eilat city. It is the capital of Aqaba Governorate with a population of approximately 100,000 in 2006. Aqaba is strategically important to Jordan as it is the country's only seaport. The city is best known for its yearlong warm weather, beach resorts, spectacular coral reserves and world-famous scuba diving.

The KHIA is located approximately 9 km north of Aqaba city and has a land area of about 24,550 dunams (2,455 hectares). It is bounded by the Dead Sea Highway on the east, the international boundary with Israel on the west, and the undeveloped land of ADC on the north. The southern boundary of the airport is approximately 2 km from the northern edge of the existing development in the northern suburb of Aqaba city.

AAC is a private shareholding company and is wholly owned and subsidized by of Aqaba Development Company (ADC), the company has been mandated with duties and responsibilities of operating, developing and commercialization.



KEY PERFORMANCE REPORT

VISION

King Hussein International Airport to be an Airport of Choice in the Northern Red Sea Region

MISSION

To operate a secure, safe and efficient airport, as well as to provide quality services utilizing best practices in the aviation industry

CORPORATE VALUES

- Transparency
- Integrity
- Social Responsibility
- Value for Money
- Progressive
- Excellence in leadership





KEY PERFORMANCE REPORT

Air Carriers Operating Into KHIA (Handled More Than 500 PAX)

(9) Air carriers Operated in (1ST Quarter / 2013)

N	AIRLINE NAME	COUNTRY OF ORIGIN	PASSENGERS				REMARKS
			1 st QTR 2010	1 st QTR 2011	1 st QTR 2012	1 st QTR 2013	
1	Royal Jordanian	Jordan	15972	17286	13161	12768	Still Operating
2	Petroleum Air Services	Egypt	6103	2027	787	748	Still Operating
3	Jetairfly	Belgium	3232	4157	3117	2582	Still Operating
4	Thomas Cook Airlines	Belgium	2994	4439	1840	657	Still Operating
5	Scandinavian Airlines	Sweden,Denmark	7580	15463	12664	12841	Still Operating
6	Arkefly	Netherlands	1712	653	1220	1004	Still Operating
7	Meridiana	Italy	-	4450	1280	1211	Still Operating
8	Finnair	Finland	-	-	4121	4222	Still Operating
9	Orenburg Airlines	Russia	-	-	1362	2142	Still Operating



KEY PERFORMANCE REPORT

HISTORICAL PASSENGERS (PAX)

➤ HISTORICAL PASSENGERS (PAX)

- ARRIVAL PAX (31ST March/ 2013)

YEAR	2013	2012	2011	2010	2009	REMARKS
TOTAL	-	82793	89466	103828	89001	-
YEAR TO DATE	19328	22846	30234	28609	22643	-15.4% (2013/2012)
YEAR TO YEAR (VAR%)	-	-7.46%	-13.83%	16.66%	-	-

- DEPARTURE PAX (31ST March/ 2013)

YEAR	2013	2012	2011	2010	2009	REMARKS
TOTAL	-	88032	104056	116908	97338	-
YEAR TO DATE	19774	24428	34007	31653	23967	-19.05% (2013/2012)
YEAR TO YEAR (VAR%)	-	-15.45%	-11%	20.11 %	-	-

- TOTAL (31ST March/ 2013)

YEAR	2013	2012	2011	2010	2009	REMARKS
TOTAL	-	170825	193489	220736	89001	-
YEAR TO DATE	39102	47274	64241	60262	46610	-17.29% (2013/2012)
YEAR TO YEAR (VAR%)	-	-11.76%	-12.30%	18.46%	-	-

- INTERNATIONAL DOMESTIC SEGMENTATION (31ST March/ 2013)

INTERNATIONAL	DOMESTIC	TOTAL
26441	12661	39102

- DEPARTURE & ARRIVAL SEGMENTATION (31ST March/ 2012)

DEPARTURE	ARRIVAL	TOTAL
19774	19328	39102



KEY PERFORMANCE REPORT

HISTORICAL PASSENGERS (PAX) (UP TO 31ST MARCH / 2013)

ARRIVAL PAX

MONTH	2013	FY12	FY11	FY10	FY09	VAR% (2013 / 2012)	VAR% (2012 / 2011)	VAR% (2011 / 2010)	VAR% (2010 / 2009)
JAN	5042	6880	8133	8247	6573	-26.72%	-15.41%	-1.38%	25.47%
FEB	5554	6053	10453	8563	6265	-8.24%	-42.09%	22.07%	36.68%
MAR	8732	9913	11648	11799	9805	-11.91%	-14.90%	-1.28%	20.34%
APRIL	-	6920	10251	11008	9532		-32.49%	-6.88%	15.48%
MAY	-	4256	4544	9573	6503		-6.34%	-52.53%	47.21%
JUN	-	3870	3519	4698	4256		9.97%	-25.10%	10.39%
JUL	-	5772	4277	5040	4832		34.95%	-15.14%	4.30%
AUG	-	3693	2722	5308	5073		35.67%	-48.72%	4.63%
SEP	-	4403	3989	7274	6895		10.38%	-45.16%	5.50%
OCT	-	16322	18575	11342	10808		-12.13%	63.77%	4.94%
NOV	-	7611	5742	13169	10068		32.55%	-56.40%	30.80%
DEC	-	7100	5613	7807	8391		26.49%	-28.10%	-6.96%
YTD	19328	22846	30201	28609	22643	-15.40%	-24.44%	5.56%	26.35%
Total		82793	89466	103828	89001	-	-7.46%	-13.83%	16.66%
Year-over-year Growth	-	-7.46%	-13.86%	16.66%	-		-	-	-



KEY PERFORMANCE REPORT

DEPARTURE PAX

MONTH	FY13	FY12	FY11	FY10	FY09	VAR% (2013/ 2012)	VAR% (2012 / 2011)	VAR% (2011 / 2010)	VAR% (2010 / 2009)
JAN	5817	7693	9463	9216	7435	-24.79%	-18.70%	2.68%	23.95%
FEB	5308	6184	10416	8309	6367	-15.00%	-40.63	25.36%	30.50%
MAR	8649	10449	14064	14128	10165	-17.23%	-25.70	-0.45%	38.99%
April	-	8302	13430	12904	11418	-	-38.18%	4.08%	13.01%
MAY	-	5327	5763	10279	7923	-	-7.57%	-43.93%	29.74%
JUN	-	4392	4751	6347	5128	-	-7.56%	-25.15%	23.77%
JUL	-	4447	4607	6784	6446	-	-3.47%	-32.09%	5.24%
AUG	-	5244	2663	5390	4899	-	96.92%	-50.59%	10.02%
SEP	-	4490	4419	7402	6004	-	1.61%	-40.30%	23.28%
OCT	-	6758	8201	11800	11130	-	-17.60%	-30.50%	6.02%
NOV	-	18160	18485	16112	11859	-	-1.76%	14.73%	35.86%
DEC	-	6484	7794	8237	8564	-	-16.81	-5.38%	-3.82%
YTD	19774	24428	34007	31653	23967	-19.05%	-28.17%	7.44%	32.07%
Total	-	88032	104120	116908	97338	-	-15.45%	-10.94%	20.11%
Year-over-year Growth	-	-15.45%	-10.94%	20.11%	-	-	-	-	-



AQABA AIRPORTS COMPANY KING HUSSEIN INTERNATIONAL AIRPORT



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TOTAL PAX

Month	FY13	FY12	FY11	FY10	FY09	VAR% (2013/2012)	VAR% (2012/2011)	VAR% (2011/2010)	VAR% (2010/2009)
JAN	10859	14573	17596	17463	14008	-25.69%	-17.18%	0.76%	25.61%
FEB	10862	12237	20933	16872	12632	-11.68%	-41.27%	24.07%	64.95%
MAR	17381	20362	25712	25927	19970	-14.64%	-20.81%	-0.83%	28.75%
Apr	-	15222	23681	23912	20950	-	-35.72%	-0.97%	13.04%
MAY	-	9583	10307	19852	14426	-	-7.02%	-48.08%	-28.55%
JUN	-	8262	8270	11045	9384	-	-0.1%	-25.12%	-11.87%
JUL	-	10219	8884	11824	11278	-	15.03%	-24.86%	-21.23%
AUG	-	8937	5385	10698	9972	-	65.96%	-49.66%	-46.00%
SEP	-	8893	8408	14676	12899	-	5.77%	-42.71%	-34.82%
OCT	-	23080	26776	23142	21938	-	-13.80%	15.70%	22.05%
NOV	-	25771	24227	29281	21927	-	6.37%	-17.26%	10.49%
DEC	-	13584	13407	16044	16955	-	-	-16.44%	-20.93%
YTD	39102	47274	64241	60262	46610	-17.29%	-26.46%	6.44%	29.29%
Total	-	170825	193486	220736	186339	-	-	-12.34%	18.46%
Year-over-year Growth	-	-11.76%	-12.30%	18.46%	-	-	-	-	-



KEY PERFORMANCE REPORT

➤ **AIRCRAFT MOVEMENT (Commercial PAX)**

- TOTAL ACM (31ST March/ 2012)

YEAR	2013	2012	2011	2010	REMARKS
TOTAL	-	2822	3011	3511	
YEAR TO DATE	621	647	889	935	-4.02% (2013/2012)
YEAR TO YEAR (VAR%)	-	- 6.28%	- 14.24%	-	

➤ **AIRCRAFT MOVEMENT (Commercial CARGO)**

- TOTAL ACM (31ST March/ 2012)

YEAR	2013	2012	2011	2010	REMARKS
TOTAL	-	-	106	70	-
YEAR TO DATE	209	177	24	30	18%
YEAR TO YEAR (VAR%)	-	-	-20%	-	-



KEY PERFORMANCE REPORT

AIRCRAFT MOVEMENTS (Commercial Passengers) (UP TO 31ST MARCH / 2013)

ARRIVAL ACM

MONTH	FY13	FY12	FY11	FY10	FY09	VAR% 13/12	VAR% 12/11	VAR% 11/10	VAR% 10/09
JAN	91	115	152	162	142	-20.87%	-24.34%	-6.17%	14.08%
FEB	79	81	136	137	117	-2.47%	-40.44%	-0.73%	17.09%
MAR	140	127	156	168	158	10.24%	-18.59%	-7.14%	6.33%
APR	-	90	148	173	146	-	-39.19%	-14.45%	18.49%
MAY	-	95	101	158	123	-	-5.94%	-36.08%	28.46%
JUN	-	102	85	112	91	-	-20.00%	-24.11%	23.08%
JUL	-	109	84	96	110	-	29.76%	-12.50%	-12.73%
AUG	-	98	75	106	103	-	30.67%	-29.25%	2.91%
SEP	-	103	93	128	124	-	10.75%	-27.34%	3.23%
OCT	-	171	184	169	167	-	-7.07%	8.88%	1.20%
NOV	-	198	176	204	163	-	12.50%	-13.73%	25.15%
DEC	-	121	117	143	148	-	3.42%	-18.18%	-3.38%
YTD	310	323	444	467	417	-4.02%	-27.25%	-4.93%	11.99%
TOTAL	-	1410	1507	1756	1592	-	-6.44%	-14.18%	10.30%
Year-over-year Growth	-	-6.44%	-14.18%	10.30%	-	-	-	-	-



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DEPARTURE ACM

Month	FY13	FY12	FY11	FY10	FY09	VAR% 13/12	VAR% 12/11	VAR% 11/10	VAR% 10/09
JAN	91	115	151	165	142	-20.87%	-23.84%	-8.48%	16.20%
FEB	79	80	136	137	117	-2.47%	-41.18%	-0.73%	17.09%
Mar	141	128	158	168	158	10.16%	-18.99%	-5.95%	6.33%
Apr	-	90	148	173	148	-	-39.19%	-14.45%	16.89%
MAY	-	95	101	156	123	-	-5.94%	-35.26%	26.83%
JUN	-	102	85	113	91	-	20.00%	-24.78%	24.18%
JUL	-	109	84	94	111	-	29.76%	-10.64%	-15.32%
AUG	-	98	75	105	102	-	30.67%	-28.57%	2.94%
SEP	-	102	92	128	123	-	10.87%	-28.13%	4.07%
OCT	-	171	182	167	167	-	-6.04%	8.98%	0.00%
NOV	-	200	175	206	163	-	14.29%	-15.05%	26.38%
DEC	-	121	117	145	149	-	3.42%	-19.31%	-2.68%
YTD	311	324	445	470	417	-4.01%	-27.42%	-5.32%	12.71%
Total	-	1412	1504	1757	1594	-	-6.12%	-14.40%	10.23%
Year-over-year Growth	-	-6.12%	-14.40%	10.23%	-	-	-	-	-



AQABA AIRPORTS COMPANY KING HUSSEIN INTERNATIONAL AIRPORT



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KEY PERFORMANCE REPORT

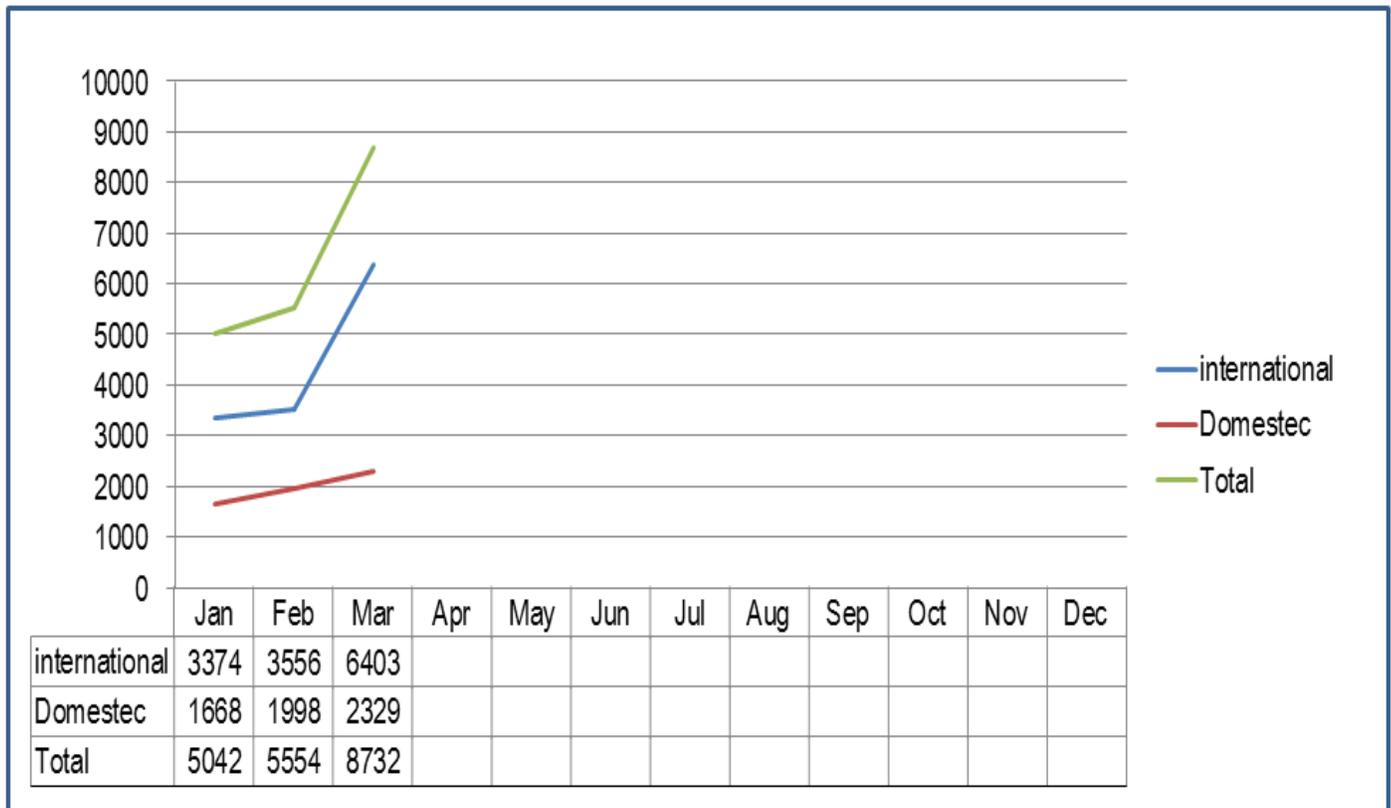
TOTAL ACM

Month	FY13	FY12	FY11	FY10	FY09	VAR% 13/12	VAR% 12/11	VAR% 11/10	VAR% 10/09
JAN	182	230	303	324	284	-20.87%	-24.09%	-6.48%	14.08%
FEB	158	162	272	274	234	-2.47%	-40.81%	-0.73%	17.09%
MAR	281	255	314	337	315	10.20%	-18.79%	-6.82%	6.98%
APR	-	180	296	346	294	-	-39.19%	-14.45%	17.69%
MAY	-	190	202	314	246	-	-5.94%	-35.67%	27.64%
JUN	-	204	170	225	182	-	20.00%	-24.44%	23.63%
JUL	-	218	168	190	221	-	29.76%	-11.58%	-14.03%
AUG	-	196	150	211	205	-	30.67%	-28.91%	2.93%
SEP	-	205	185	256	247	-	10.81%	-27.73%	3.64%
OCT	-	342	366	336	334	-	-6.56%	8.93%	0.60%
NOV	-	398	351	410	326	-	13.39%	-14.39%	25.77%
DEC	-	242	234	288	297	-	-	-18.75%	-3.03%
YTD	621	647	889	935	833	-4.02%	-27.33%	-4.92%	12.24%
Total	-	2822	3011	3511	3185	-	-6.28%	-14.24%	10.24%
Year-over-year Growth	-	-6.28%	-14.24%	10.24%	-	-	-	-	-



KEY PERFORMANCE REPORT

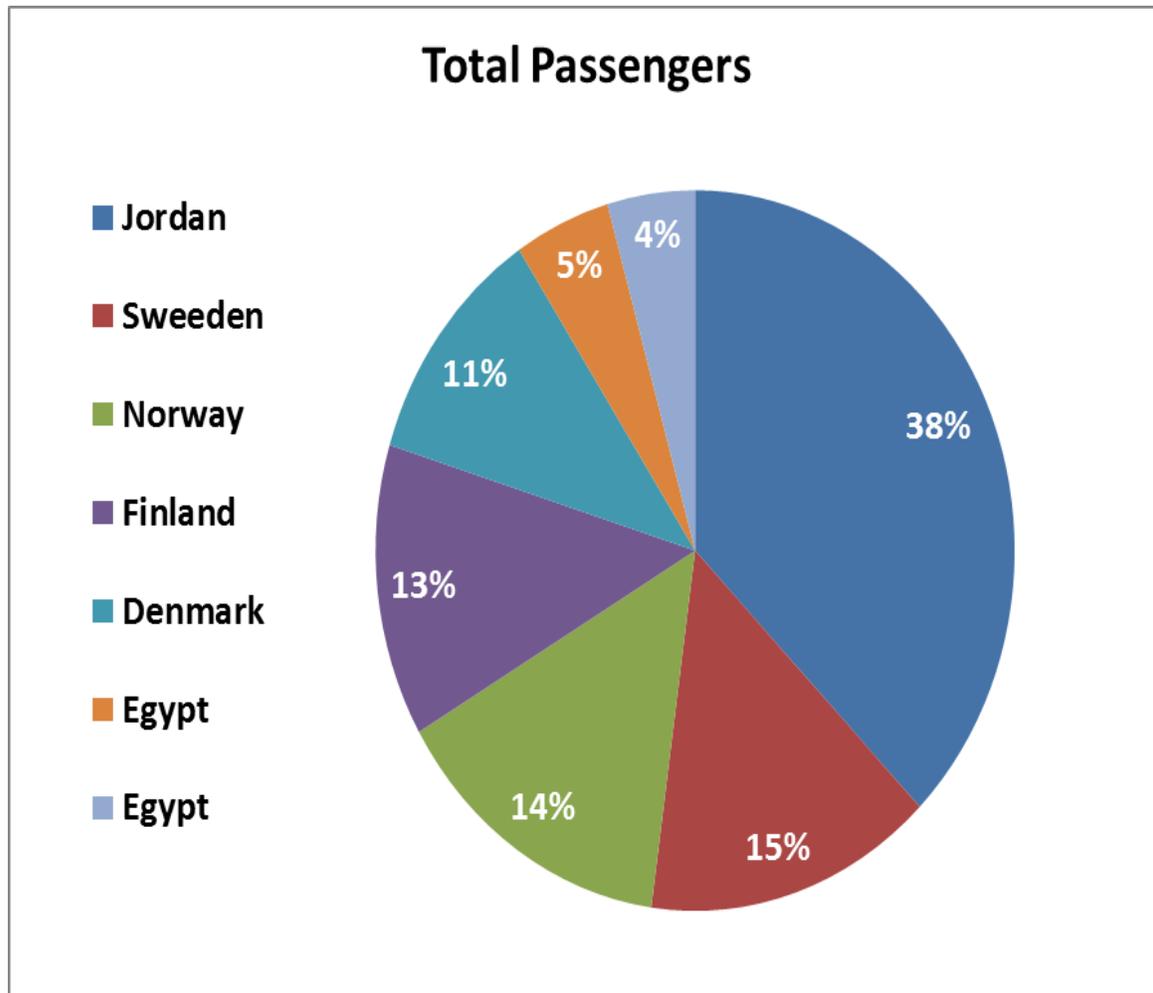
Monthly Fluctuation According to International and Domestic Segmentation





KEY PERFORMANCE REPORT

ARRIVALS MARKET SHARE



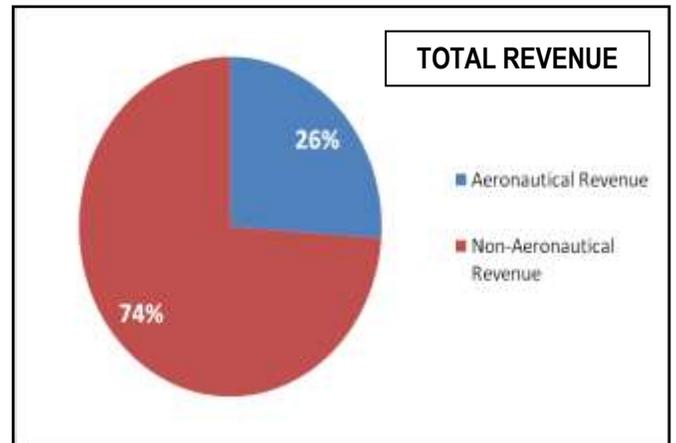
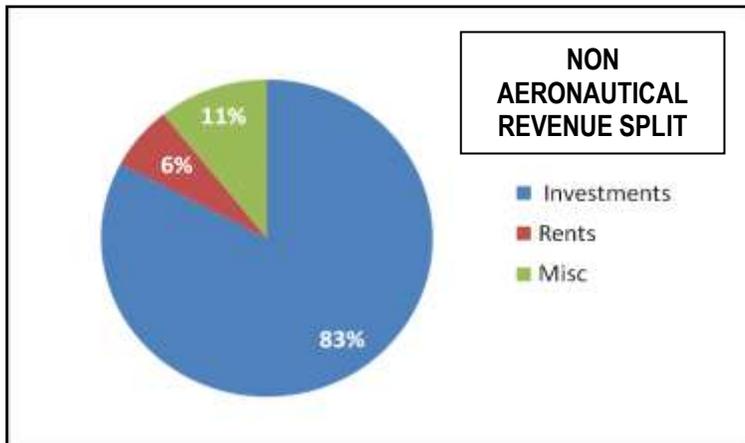


KEY PERFORMANCE REPORT

FINANCIAL

REVENUE VERSUS ANNUAL BUDGET 2012

Revenue	1st QTR	2nd QTR	3rd QTR	4th QTR	Total	Total Budget 2013/ JD	Revenue Percentage as per Annual Budget
Aeronautical Revenue	127271	-	-	-	127271	399131	0.319%
Non-Aeronautical Revenue	Investments	240036	-	-	240036	766114	0.313%
	Rents	25945	-	-	25945	97750	0.265%
	Miscellaneous	30839	-	-	30839	67000	0.46%
Total Revenue	424091	-	-	-	424091	1330000	0.319%



EXPENSES VERSUS ANNUAL BUDGET 2012

Expenses	1st QTR	2nd QTR	3rd QTR	4th QTR	Total	Budget 2013 JD	Percentage with respect to Annual Budget
Operational Expenses	359802	-	-	-	359802	1692000	21%

MANAGEMENT FEES

YEARS	2008	2009	2010	2011	2012	2013
Amount	554050	592000	226000	336000	0	0

EBD = 64289

EAD = 73251

Depreciation 1st QTR. / 2013 = 137540



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CONCLUSION

The airport operation performance characteristics for the year 2013, indicates that the rate of growth of passenger's traffic compared with 2012 has dropped **(11.76%)**.

Looking at the air carriers operating into the airport for the period from **(January the 1st till March 31st / 2013)** and again comparing it for the same period 2012, it shows that numbers of air carriers operating into KHIA on 2013 are **(9)** air carriers, which have Continued Operations from 2012, noting that two air carriers stopped operation from the same period of time last year (YES airways and Jordan Aviation).

Concerning Air Cargo Operations, the number of flights operated into the KHIA in **January the 1st till March 31st / 2013** was (209) flights, with an increase in volume of traffic with 18% in comparison with same period last year .

Looking at the financial, side the management fees for the period from **(January the 1st till March 31st / 2013)** is **(0)**, as the revenue is exceeding the operating expenses with amount of **(64289)** J.D approximately and Net losses after Depreciation **(73251)** J.D, noted Deprecation for the 1st. quarter is **(137540)** J.D.



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FEED BACK & COMMENTS

For feedback, comments or any other enquiries, please do not hesitate to contact the Strategic Development & Communications Department at:

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